This tool is published by INTRAC in conjunction with the <u>Advocacy toolkit for small charities</u> authored by Helen Collinson – part of a collection of <u>five toolkits</u> produced as part of the <u>Strengthening Small Organisations with Big Ambitions</u> programme (2021-2022). This programme was funded by the UK Foreign, Commonwealth & Development Office (FCDO) through a Small Charities Challenge Fund (SCCF) Capacity Development Grant

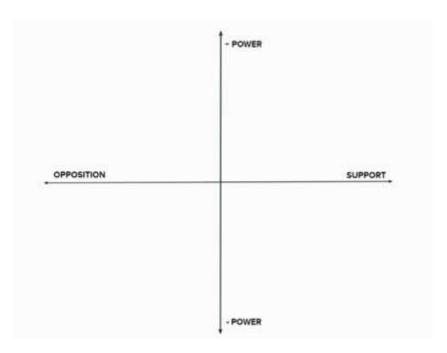




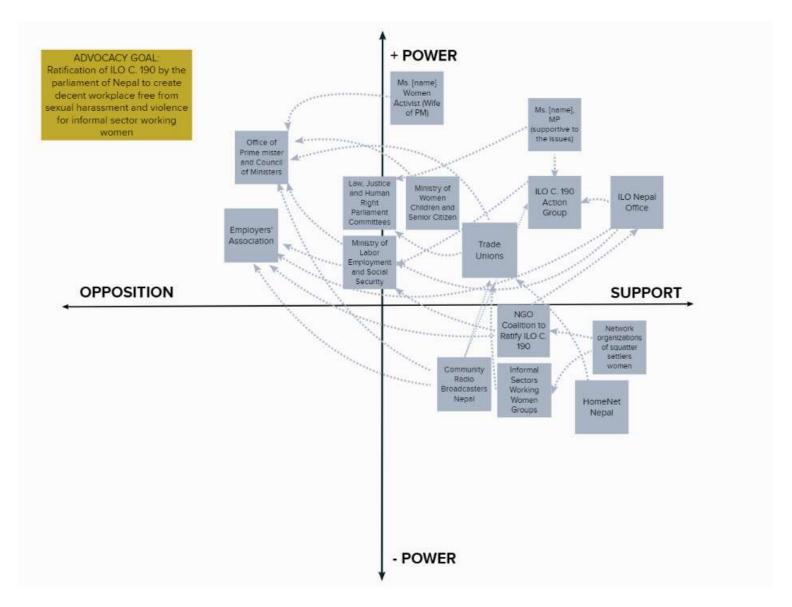
Advocacy tool: Power and stakeholder mapping activity guide

This exercise will help you analyse the context for your advocacy, and can have implications for your strategy. Please refer to the **toolkit** for further guidance.

1. Either on a large flipchart paper or on a virtual whiteboard (e.g. Mural, Miro, etc.), draw a power/support axis like the one below



- 2. Brainstorm all of the different actors that have some kind of power or stake/interest in your advocacy goal (either positively or negatively)
- 3. Write down the name of each actor on a different post-it note (actual or virtual)
- 4. Position each post-it note on the axis. The position will depend on the relative power and support/opposition of the actor with regard to the advocacy goal
- 5. Now draw arrows between the different post-it notes to indicate the chains of influence i.e. who influences who (as you may not get direct access to the most powerful actor and may have to resort to influencing those who influence him/her). See next page for an example of a complete map with chains of influence.



Example of power and stakeholder mapping by Anup Raj Pokhrel (Care Nepal), former participant on INTRAC Advocacy Strategy and Influencing Skills training course. This example maps the actors who have some kind of power or stake/interest in the advocacy goal "Ratification of ILO C. 190 by the parliament of Nepal to create decent workplace free from sexual harassment and violence for informal sector working women".